



2012 CGB/Beck's Hybrids Voucher Plussm Program



CGB and Beck's Hybrids are pleased to continue our Voucher Plus program for 2012 crop. This exciting offer helps pay your seed cost if you commit to bring CGB the non GMO crop you produce.

How it works...It's as easy as 1 - 2 - 3!

- 1) Meet with your Beck's Hybrids Sales Team – Discuss non-GMO seed options and the CGB/Beck's Hybrids **Voucher Plussm** Program.
- 2) Meet with CGB representative – lock in bushels, delivery location and delivery time – sign agreement for the CGB/Beck's Hybrids Voucher Plus Program. Match your storage bins and fields for the best opportunity.
- 3) Once you have returned your signed agreement, CGB will generate a voucher to your Beck's Hybrids account. The value of the Voucher will be **\$100.00 for each 400 bushels** you have committed to CGB under this program!

Ask your sales rep for your "Beck's Hybrids Customer ID" so we can be sure your credit goes directly into your account.

Be sure to return your signed agreement 2 weeks before any Beck's Hybrids payment deadlines so that you get maximum credit allowances on your 2012 seed order!

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Here's an *example*:

If you have an 18,000 bushel bin, plant enough Beck's Hybrids non-GMO corn seed to maximize bin capacity. Select your delivery timeframe and call CGB - sign an agreement for 18,000 bushels of non-GMO corn to be delivered to CGB.

Order at least 45 units of Beck's Hybrids non-GMO seed corn.

18,000 bushel contracted / 400 bu = 45 voucher units (rounded up to next whole number).

VOUCHER - CGB issues voucher for **4,500 dollars!** (45 units * \$100.00 per voucher unit)

**Note - If you produce more than 18,000 bushels, CGB will buy extra bushels at market premiums whenever you decide to commit them to us.

Now, here's the **PLUS** - **In addition** to the seed voucher, a signed agreement with CGB will earn you **additional premiums** upon delivery of the grain. These PLUS premiums vary by the delivery months you choose. They are market-driven (subject to change - until you sign up) so lock them down as soon as possible.

Again, for 2012 crop Voucher Plus agreements, CGB adds a guarantee that will allow you to make flat price decisions as far into the future as your committed delivery schedules.

Don't assume premiums will stay this strong - Markets continue to change.

Don't assume certain delivery windows will always be available.

High prices, high premiums, and volatile markets all are a threat to non GMO demand, BUT there still is demand!

Program opportunities are limited. Don't be left out!

As with any of our Premium Grains programs, planning and communication will bring the best opportunities. Please let us know of any production changes or delivery requests that occur.

CGB IP Locations and Premium Grains Contacts

State	City	Delivery Location	First Name	Last Name	Phone
Illinois	Hennepin	CGB Hennepin	Jason	Clapp	815.876.2900
Illinois	Deer Grove	CGB Deer Grove	Brian	Dallam	815.438.5561
Illinois	Savanna	CGB Savanna	Steve	Klootwyk	800.766.5540
Iowa	NE Iowa	CGB Clayton	Luke	Cline	800.632.5952
Illinois	Cahokia	Cahokia Grain	Chris	Weuthrich	618.337.3700
Illinois	Mound City	CGB Mound City	Dacy	Larkins	800.851.4012
Missouri	Scott City	CGB Scott City	Mike	Engelen	800.455.0458
Missouri	Dorena	CGB Dorena	Richard	Raithel	800.847.0484
Illinois	Naples	CGB Naples	Brett	Rohlk	800.637.6496
Illinois	Oquawka	CGB Oquawka	Ryan	Horsfield	309.867.3131
Kentucky	Uniontown	CGB Uniontown	Andrew	Jackson	800.339.4241
Indiana	Mt Vernon	CGB Mt Vernon	Craig	Koors	800.669.0085
Indiana	Jeffersonville	CGB Jeffersonville	Erin	Parks	812.218.1314
Ohio/Indiana	Cincinnati	CGB-Cincinnati(OH)/Anderson Ferry(OH) / Aurora (IN)	Brooke	Beath	513.244.7400
Illinois	Colusa	CGB-Colusa/Burnside/Ferris - also Nauvoo/Dallas City	Jeff	Ferguson	217.755.4221
Iowa	Wever	CGB-Wever	Frankie	Huston	319.372.7852
	Cincinnati	OVR Region	Travis	Algren	513.557.5080

CGB-Market Development Staff

Jeffersonville	Stefani	Hasselbring	812.218.6762
Utica	David	Ksiazkiewicz	815.667.9811
Jeffersonville	Joy	Ratliff	812.218.6768
St Louis	Jim	Stitzlein	217 741-1761

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